

# Monthly Report

December 1, 2021 - December 31, 2021







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## **Medical Marijuana Facility Licensing**

## 1. Product Sales

| Sales by Product Type          |             |                   |                 |  |
|--------------------------------|-------------|-------------------|-----------------|--|
| December 1 – December 31       |             |                   |                 |  |
| Product Type                   | Pounds Sold | Fluid Ounces Sold | Total Sales     |  |
| Flower                         | 5,422.25    | 0                 | \$15,231,623.21 |  |
| Shake/Trim                     | 650.17      | 0                 | \$1,503,023.18  |  |
| Concentrate                    | 301.18      | 0                 | \$2,974,131.03  |  |
| Inhalable Compound Concentrate | 10.83       | 0                 | \$103,286.74    |  |
| Vape Cartridge                 | 806.9       | 0                 | \$8,753,467.16  |  |
| Kief                           | 2.06        | 0                 | \$10,219.02     |  |
| Infused-Edible                 | 38,928.13   | 0                 | \$4,002,452.91  |  |
| Infused Non-Edible Solid       | 385.84      | 0                 | \$148,227.00    |  |
| Infused Liquid                 | 0           | 6,346.14          | \$189,836.34    |  |
| Infused Non-Edible Liquid      | 0           | 587.33            | \$12,278.94     |  |
| December Total                 | 46,507.36   | 6,933.47          | \$32,928,545.53 |  |

| Additional Sales Information      |                    |  |
|-----------------------------------|--------------------|--|
| December 1 - December 31          |                    |  |
| Category Amount                   |                    |  |
| Sales To Date (as of Dec. 30)     | \$1,266,660,978.91 |  |
| Sales Deliveries \$1,489,814.95   |                    |  |
| Average Retail Flower Price (oz.) | \$175.57           |  |

## 2. Plants

| Plants                  |         |  |
|-------------------------|---------|--|
| Active Plants           |         |  |
| As of December 31, 2021 |         |  |
| Plant State Number      |         |  |
| Immature                | 61,337  |  |
| Vegetative              | 90,159  |  |
| Flowering               | 149,144 |  |

| Destroyed & Harvested Plants |        |  |
|------------------------------|--------|--|
| December 1 – December 31     |        |  |
| Plant State Number           |        |  |
| Immature - Destroyed         | 34,021 |  |
| Vegetative - Destroyed       | 15,930 |  |
| Flowering - Destroyed        | 5,839  |  |
| Plants Harvested             | 70,308 |  |

#### 3. Packages and Inventory

| Packages                 |         |  |  |
|--------------------------|---------|--|--|
| As of December 31, 2021  |         |  |  |
| Package State Number     |         |  |  |
| Active                   | 463,048 |  |  |
| On Hold                  | 7,571   |  |  |
| In Transit               | 3,796   |  |  |
| December 1 – December 31 |         |  |  |
| Package State Number     |         |  |  |
| Finished 6,048           |         |  |  |

| Inventory                               |               |  |  |
|---|---------------|--|--|
| As of December 31, 2021                 |               |  |  |
| Category                                | Amount (lbs.) |  |  |
| Flower at Growers (Test Passed)         | 17,410.50     |  |  |
| Flower at Provisioning Centers          | 26,788.07     |  |  |
| Flower at Processors                    | 32,876.07     |  |  |
| Fresh Frozen Flower at Processors       | 63,490.64     |  |  |
| Concentrates at Processors              | 14,903.65     |  |  |
| Infused Solids at Processors            | 310,552.80    |  |  |
| Infused Liquids at Processors (Fl. Oz.) | 67,397.45     |  |  |

#### 4. Transfers

| Products Shipped                                |           |           |  |  |
|---|-----------|-----------|--|--|
| December 1 - December 31                        |           |           |  |  |
| License Type Pounds Shipped Fluid Ounces Shippe |           |           |  |  |
| Grower Class A                                  | 3,295.77  | 0         |  |  |
| Grower Class B                                  | 813.53    | 0         |  |  |
| Grower Class C                                  | 57,143.43 | 0         |  |  |
| Processor                                       | 65,267.60 | 65,834.97 |  |  |
| Provisioning Center                             | 1,845.34  | 411.44    |  |  |
| Safety Compliance Facility                      | 6.17      | 0         |  |  |
| Secure Transporter                              | 97,247.63 | 62,990.86 |  |  |

| Transfers                |       |  |
|--------------------------|-------|--|
| December 1 – December 31 |       |  |
| Transfer Type Number     |       |  |
| Completed                | 7,984 |  |
| Voided                   | 157   |  |

#### 5. <u>Initial Applications</u>

| Initial Applications                  |    |    |   |  |  |
|---------------------------------------|----|----|---|--|--|
| December 1 - December 31              |    |    |   |  |  |
| License Type Received Approved Denied |    |    |   |  |  |
| Prequalification                      | 43 | 32 | 0 |  |  |
| Grower Class A                        | 2  | 4  | 0 |  |  |
| Grower Class B                        | 0  | 0  | 0 |  |  |
| Grower Class C                        | 10 | 8  | 0 |  |  |
| Processor                             | 5  | 5  | 0 |  |  |
| Provisioning Center                   | 9  | 12 | 0 |  |  |
| Safety Compliance Facility            | 1  | 0  | 0 |  |  |
| Secure Transporter                    | 0  | 1  | 0 |  |  |
| Total                                 | 70 | 62 | 0 |  |  |

#### 6. Renewal Applications

| Renewal Applications                  |    |    |   |  |  |
|---------------------------------------|----|----|---|--|--|
| December 1 - December 31              |    |    |   |  |  |
| License Type Received Approved Denied |    |    |   |  |  |
| Grower Class A                        | 7  | 5  | 0 |  |  |
| Grower Class B                        | 1  | 2  | 0 |  |  |
| Grower Class C                        | 19 | 27 | 0 |  |  |
| Processor                             | 4  | 6  | 0 |  |  |
| Provisioning Center                   | 14 | 35 | 0 |  |  |
| Safety Compliance Facility            | 0  | 2  | 0 |  |  |
| Secure Transporter                    | 0  | 1  | 0 |  |  |
| Total                                 | 45 | 78 | 0 |  |  |

#### 7. Active Licenses

| Active Licenses   |    |     |     |     |    |    |       |  |  |
|---|----|-----|-----|-----|----|----|-------|--|--|
| Grower A Grower B Grower C Processor Provisioning Center Compliance Transporter Total |    |     |     |     |    |    |       |  |  |
| 95  | 14 | 561 | 120 | 458 | 19 | 27 | 1,294 |  |  |

## 8. Application Processing Time

| Application Processing Time (Calendar Days) |       |       |  |  |  |  |  |
|---|-------|-------|--|--|--|--|--|
| December 1 - December 31                    |       |       |  |  |  |  |  |
| License Type Initial Renewal Application    |       |       |  |  |  |  |  |
| Prequalification                            | 34.69 | -     |  |  |  |  |  |
| Grower Class A                              | 86.25 | 27.00 |  |  |  |  |  |
| Grower Class B                              | -     | 31.00 |  |  |  |  |  |
| Grower Class C                              | 36.50 | 47.37 |  |  |  |  |  |
| Processor                                   | 35.80 | 41.33 |  |  |  |  |  |
| Provisioning Center                         | 41.67 | 39.91 |  |  |  |  |  |
| Safety Compliance Facility                  | -     | 91.00 |  |  |  |  |  |
| Secure Transporter                          | 35.00 | 46.00 |  |  |  |  |  |
| December Step 2 Average 45.03 42.94         |       |       |  |  |  |  |  |
| December Total Average                      | 39.69 | -     |  |  |  |  |  |

## 9. Actions Taken by the MRA

| Disciplinary Actions Taken by the MRA             |   |    |   |  |  |  |  |
|---|---|----|---|--|--|--|--|
| December 1 - December 31                          |   |    |   |  |  |  |  |
| License Type Warning Formal Complaint Final Order |   |    |   |  |  |  |  |
| Grower Class A                                    | 0 | 2  | 0 |  |  |  |  |
| Grower Class B                                    | 0 | 0  | 0 |  |  |  |  |
| Grower Class C                                    | 1 | 4  | 1 |  |  |  |  |
| Processor   | 0 | 3  | 0 |  |  |  |  |
| Provisioning Center                               | 0 | 18 | 1 |  |  |  |  |
| Safety Compliance Facility                        | 0 | 2  | 0 |  |  |  |  |
| Secure Transporter                                | 0 | 0  | 0 |  |  |  |  |

## 10. Complaints and Investigations

| Complaints and Investigations                             |     |  |  |  |  |
|---|-----|--|--|--|--|
| December 1 - December 31                                  |     |  |  |  |  |
| Enforcement & Legal Data Amount                           |     |  |  |  |  |
| Number of Complaints Received                             | 152 |  |  |  |  |
| Number of Investigations Opened                           | 148 |  |  |  |  |
| Number of Investigations Closed                           | 20  |  |  |  |  |
| Average Time to Complete an Investigation (Calendar Days) | 43  |  |  |  |  |
| Number of Enforcement Actions Taken*                      | 59  |  |  |  |  |
| * Includes both MMFL and AU data                          |     |  |  |  |  |

#### 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 1

Circuit Court Appeals: 0

#### 12. Revenue and Expenses

|          | Application Fees         |
|----------|--------------------------|
|          | December 1 - December 31 |
|          | Amount                   |
| December | \$262,662.73             |

|          | Regulatory Assessment Fees  |        |             |             |             |        |            |              |  |
|----------|---|--------|-------------|-------------|-------------|--------|------------|--------------|--|
|          | December 1 - December 31  |        |             |             |             |        |            |              |  |
|          | Grower Grower Class A Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter |        |             |             |             |        | Total      |              |  |
| December | \$16,000.00   | \$0.00 | \$71,046.00 | \$60,164.00 | \$77,856.00 | \$0.00 | \$7,500.00 | \$232,566.00 |  |

|          | Renewal   |             |              |             |              |        |        |              |
|----------|---|-------------|--------------|-------------|--------------|--------|--------|--------------|
|          | December 1 - December 31  |             |              |             |              |        |        |              |
|          | Grower Class B Grower Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter |             |              |             |              |        | Total  |              |
| December | \$29,333.00   | \$10,667.00 | \$224,000.00 | \$60,000.00 | \$105,000.00 | \$0.00 | \$0.00 | \$429,000.00 |

|          | <b>Total Licensing Revenue Collected</b> |
|----------|--|
|          | December 1 - December 31                 |
|          | Amount                                   |
| December | \$924,228.73                             |

|                         | Expenses                 |  |
|-------------------------|--------------------------|--|
|                         | December 1 - December 31 |  |
|                         | Amount                   |  |
| State Employee Wages    | \$232,393.25             |  |
| State Employee Benefits | \$155,422.07             |  |
| Materials and Equipment | \$145,970.12             |  |
| December Total          | \$533,785.44             |  |

#### 13. Municipalities Opted In to the MMFLA

| Municipalities          |  |  |  |
|-------------------------|--|--|--|
| As of December 31, 2021 |  |  |  |
| Opted In                |  |  |  |
| 160                     |  |  |  |

## 14. Provisioning Centers Approved for Home Delivery

| Home Deliveries         |  |  |
|-------------------------|--|--|
| As of December 31, 2021 |  |  |
| Provisioning Centers    |  |  |
| 276                     |  |  |

## **Adult-Use Establishment Licensing**

#### 1. Product Sales

| Sales by Product Type                                  |            |           |                  |  |  |  |
|--|------------|-----------|------------------|--|--|--|
| December 1 – December 31                               |            |           |                  |  |  |  |
| Product Type Pounds Sold Fluid Ounces Sold Total Sales |            |           |                  |  |  |  |
| Flower   | 21,517.65  | 0         | \$63,657,073.65  |  |  |  |
| Shake/Trim   | 4,583.05   | 0         | \$11,293,525.22  |  |  |  |
| Concentrate  | 1033.53    | 0         | \$9,675,569.16   |  |  |  |
| Inhalable Compound Concentrate                         | 168.32     | 0         | \$1,061,039.91   |  |  |  |
| Vape Cartridge   | 2,310.59   | 0         | \$29,763,444.57  |  |  |  |
| Kief   | 6.47       | 0         | \$47,235.39      |  |  |  |
| Infused-Edible   | 151,802.39 | 0         | \$18,479,112.13  |  |  |  |
| Infused Non-Edible Solid                               | 788.05     | 0         | \$449,663.37     |  |  |  |
| Infused Liquid   | 0          | 24,104.16 | \$559,059.95     |  |  |  |
| Infused Non-Edible Liquid                              | 0          | 2,488.51  | \$53,454.49      |  |  |  |
| December Total   | 182,210.05 | 26,592.67 | \$135,039,177.84 |  |  |  |

| Additional Sales Information               |  |  |  |
|--|--|--|--|
| December 1 – December 31                   |  |  |  |
| Category Amount                            |  |  |  |
| Sales To Date (Dec. 30) \$1,844,766,493.48 |  |  |  |
| Sales Deliveries \$4,770,390.4             |  |  |  |
| Average Retail Flower Price (oz.) \$184.90 |  |  |  |

## 2. Plants

| Plants                  |  |  |  |  |
|-------------------------|--|--|--|--|
| Active Plants           |  |  |  |  |
| As of December 31, 2021 |  |  |  |  |
| Plant State Number      |  |  |  |  |
| Immature 207,680        |  |  |  |  |
| Vegetative 194,769      |  |  |  |  |
| Flowering 314,942       |  |  |  |  |

| Destroyed & Harvested Plants  |        |  |  |  |
|-------------------------------|--------|--|--|--|
| December 1 - December 31      |        |  |  |  |
| Plant State Number            |        |  |  |  |
| Immature - Destroyed          | 56,929 |  |  |  |
| Vegetative - Destroyed 26,820 |        |  |  |  |
| Flowering - Destroyed 4,969   |        |  |  |  |
| Plants Harvested 150,934      |        |  |  |  |

## 3. Packages and Inventory

| Packages                 |         |  |  |  |
|--------------------------|---------|--|--|--|
| As of December 31, 2021  |         |  |  |  |
| Package State Number     |         |  |  |  |
| Active                   | 786,652 |  |  |  |
| On Hold 13,638           |         |  |  |  |
| In Transit 10,501        |         |  |  |  |
| December 1 - December 31 |         |  |  |  |
| Package State Number     |         |  |  |  |
| Finished                 | 26,807  |  |  |  |

| Inventory                               |            |  |  |
|---|------------|--|--|
| As of December 31, 2021                 |            |  |  |
| Category Amount (lbs.)                  |            |  |  |
| Flower at Growers (Test Passed)         | 40,413.38  |  |  |
| Flower at Retailers                     | 38,126.76  |  |  |
| Flower at Processors                    | 69,234.23  |  |  |
| Fresh Frozen Flower at Processors       | 105,058.65 |  |  |
| Concentrates at Processors              | 17,702.88  |  |  |
| Infused Solids at Processors            | 327,706.99 |  |  |
| Infused Liquids at Processors (Fl. Oz.) | 255,472.07 |  |  |

#### 4. Transfers

| Shipped Products                              |            |           |  |
|---|------------|-----------|--|
| December 1 - December 31                      |            |           |  |
| License Type Shipped Pounds Fluid Ounces Ship |            |           |  |
| Class A Marijuana Grower                      | 539.39     | 0         |  |
| Class B Marijuana Grower                      | 2194.46    | 0         |  |
| Class C Marijuana Grower                      | 100,030.77 | 92.99     |  |
| Excess Grower                                 | 10,028.92  | 0         |  |
| Microbusiness                                 | 21.80      | 1.65      |  |
| Processor                                     | 200,864.83 | 72,518.12 |  |
| Retailer                                      | 11,914.66  | 1,789.96  |  |
| Safety Compliance Facility                    | 13.25      | 62.48     |  |
| Secure Transporter                            | 280,148.83 | 69,101.15 |  |

| Transfers                |  |  |  |
|--------------------------|--|--|--|
| December 1 - December 31 |  |  |  |
| Transfer Type Number     |  |  |  |
| Completed 17,708         |  |  |  |
| Voided 300               |  |  |  |

#### 5. <u>Initial Applications</u>

|  | Initial Applications     |                    |                    |  |
|--|--------------------------|--------------------|--------------------|--|
|  | December 1 - December 31 |                    |                    |  |
|  | Applications<br>Received | Licenses<br>Issued | Licenses<br>Denied |  |
| Prequalification                                   | 114                      | 49                 | 0                  |  |
| Class A Marijuana Grower                           | 1                        | 0                  | 0                  |  |
| Class B Marijuana Grower                           | 4                        | 5                  | 0                  |  |
| Class C Marijuana Grower                           | 7                        | 20                 | 0                  |  |
| Designated Consumption Establishment               | 0                        | 0                  | 0                  |  |
| Marijuana Event Organizer                          | 0                        | 0                  | 0                  |  |
| Excess Grower                                      | 7                        | 0                  | 0                  |  |
| Microbusiness                                      | 1                        | 1                  | 0                  |  |
| Processor  | 8                        | 5                  | 0                  |  |
| Retailer   | 27                       | 23                 | 0                  |  |
| Safety Compliance Facility                         | 1                        | 0                  | 0                  |  |
| Secure Transporter                                 | 0                        | 0                  | 0                  |  |
| Temporary Marijuana Event                          | 1                        | 0                  | 0                  |  |
| Social Equity Class A Marijuana Grower             | 0                        | 0                  | 0                  |  |
| Social Equity Class B Marijuana Grower             | 0                        | 0                  | 0                  |  |
| Social Equity Class C Marijuana Grower             | 4                        | 2                  | 0                  |  |
| Social Equity Designated Consumption Establishment | 0                        | 0                  | 0                  |  |
| Social Equity Marijuana Event Organizer            | 1                        | 1                  | 0                  |  |
| Social Equity Excess Grower                        | 0                        | 0                  | 0                  |  |
| Social Equity Microbusiness                        | 0                        | 0                  | 0                  |  |
| Social Equity Processor                            | 1                        | 1                  | 0                  |  |
| Social Equity Retailer                             | 0                        | 0                  | 0                  |  |
| Social Equity Safety Compliance Facility           | 0                        | 0                  | 0                  |  |
| Social Equity Secure Transporter                   | 0                        | 0                  | 0                  |  |
| Social Equity Marijuana Temporary Event            | 0                        | 0                  | 0                  |  |
| December Total                                     | 177                      | 107                | 0                  |  |

## 6. Renewal Applications

|  | Renewal Applications     |                    |   |  |
|--|--------------------------|--------------------|---|--|
|  | December 1 - December 31 |                    |   |  |
|  | Applications<br>Received | Licenses<br>Denied |   |  |
| Class A Marijuana Grower                           | 0                        | 0                  | 0 |  |
| Class B Marijuana Grower                           | 2                        | 1                  | 0 |  |
| Class C Marijuana Grower                           | 13                       | 22                 | 0 |  |
| Designated Consumption Establishment               | 0                        | 0                  | 0 |  |
| Marijuana Event Organizer                          | 0                        | 5                  | 0 |  |
| Excess Grower                                      | 9                        | 3                  | 0 |  |
| Microbusiness                                      | 0                        | 0                  | 0 |  |
| Processor  | 7                        | 5                  | 0 |  |
| Retailer   | 30                       | 38                 | 0 |  |
| Safety Compliance Facility                         | 0                        | 0                  | 0 |  |
| Secure Transporter                                 | 1                        | 4                  | 0 |  |
| Temporary Marijuana Event                          | 0                        | 0                  | 0 |  |
| Social Equity Class A Marijuana Grower             | 0                        | 0                  | 0 |  |
| Social Equity Class B Marijuana Grower             | 3                        | 0                  | 0 |  |
| Social Equity Class C Marijuana Grower             | 0                        | 0                  | 0 |  |
| Social Equity Designated Consumption Establishment | 0                        | 0                  | 0 |  |
| Social Equity Marijuana Event Organizer            | 0                        | 1                  | 0 |  |
| Social Equity Excess Grower                        | 0                        | 0                  | 0 |  |
| Social Equity Microbusiness                        | 0                        | 0                  | 0 |  |
| Social Equity Processor                            | 1                        | 0                  | 0 |  |
| Social Equity Retailer                             | 9                        | 4                  | 0 |  |
| Social Equity Safety Compliance Facility           | 0                        | 0                  | 0 |  |
| Social Equity Secure Transporter                   | 0                        | 0                  | 0 |  |
| Social Equity Marijuana Temporary Event            | 0                        | 0                  | 0 |  |
| December Total                                     | 75                       | 83                 | 0 |  |

#### 7. Active Licenses

|                                      | Active Licenses         |
|--------------------------------------|-------------------------|
|                                      | As of December 31, 2021 |
| Class A Marijuana Grower             | 5                       |
| Class B Marijuana Grower             | 62                      |
| Class C Marijuana Grower             | 451                     |
| Designated Consumption Establishment | 0                       |
| Marijuana Event Organizer            | 24                      |
| Excess Grower                        | 59                      |
| Microbusiness                        | 8                       |
| Processor                            | 107                     |
| Retailer                             | 432                     |
| Safety Compliance Facility           | 18                      |
| Secure Transporter                   | 23                      |
| Temporary Marijuana Event            | 0                       |
| December Total                       | 1,189                   |

## 8. Application Processing Time

| Application Processing Days (Calendar Days)        |       |                         |  |  |
|--|-------|-------------------------|--|--|
| December 1 - December 31                           |       |                         |  |  |
| License Type Initial Applications                  |       | Renewal<br>Applications |  |  |
| Prequalification                                   | 64.78 | -                       |  |  |
| Class A Marijuana Grower                           | -     | -                       |  |  |
| Class B Marijuana Grower                           | 30.80 | 20.00                   |  |  |
| Class C Marijuana Grower                           | 52.45 | 27.14                   |  |  |
| Designated Consumption Establishment               | -     | -                       |  |  |
| Marijuana Event Organizer                          | -     | 30.80                   |  |  |
| Excess Grower                                      | -     | 31.00                   |  |  |
| Microbusiness                                      | 79.00 | -                       |  |  |
| Processor  | 46.20 | 29.40                   |  |  |
| Retailer   | 41.39 | 32.68                   |  |  |
| Safety Compliance Facility                         | -     | -                       |  |  |
| Secure Transporter                                 | -     | 34.50                   |  |  |
| Temporary Marijuana Event                          | -     | -                       |  |  |
| Social Equity Class A Marijuana Grower             | -     | -                       |  |  |
| Social Equity Class B Marijuana Grower             | -     | -                       |  |  |
| Social Equity Class C Marijuana Grower             | 24.00 | -                       |  |  |
| Social Equity Designated Consumption Establishment | -     | -                       |  |  |
| Social Equity Marijuana Event Organizer            | 9.00  | 15.00                   |  |  |
| Social Equity Excess Grower                        | -     | -                       |  |  |
| Social Equity Microbusiness                        | -     | -                       |  |  |
| Social Equity Processor                            | 72.00 | 20.00                   |  |  |
| Social Equity Retailer                             | -     | -                       |  |  |
| Social Equity Safety Compliance Facility           | -     | -                       |  |  |
| Social Equity Secure Transporter                   | -     | -                       |  |  |
| Social Equity Temporary Marijuana Event            | -     | -                       |  |  |
| December Step 2 Average                            | 44.72 | 30.08                   |  |  |
| December Total Average                             | 52.44 | -                       |  |  |

#### 9. Actions Taken by the MRA

| Disciplinary Actions Taken by the MRA    |   |    |   |  |
|--|---|----|---|--|
| December 1 - December 31                 |   |    |   |  |
| License Type Warning Formal Complaint Fi |   |    |   |  |
| Class A Marijuana Grower                 | 0 | 0  | 0 |  |
| Class B Marijuana Grower                 | 0 | 1  | 0 |  |
| Class C Marijuana Grower                 | 0 | 7  | 0 |  |
| Designated Consumption Establishment     | 0 | 0  | 0 |  |
| Marijuana Event Organizer                | 0 | 5  | 0 |  |
| Excess Grower                            | 0 | 10 | 0 |  |
| Microbusiness                            | 0 | 0  | 0 |  |
| Processor                                | 0 | 1  | 0 |  |
| Retailer                                 | 1 | 1  | 0 |  |
| Safety Compliance Facility               | 0 | 0  | 0 |  |
| Secure Transporter                       | 1 | 0  | 0 |  |
| Temporary Marijuana Event                | 0 | 0  | 0 |  |

#### 10. Applications not Processed within Established Time Requirements

| Applications Not Timely Processed |  |  |
|-----------------------------------|--|--|
| December 1 - December 31          |  |  |
| Initial Renewal                   |  |  |
| 0% 0%                             |  |  |

#### 11. Complaints and Investigations

| Complaints and Investigations                              |        |
|--|--------|
| December 1 - December 31                                   |        |
| Enforcement & Legal Data                                   | Amount |
| Number of Complaints Received                              | 49     |
| Number of Investigations Opened                            | 50     |
| Number of Investigations Closed                            | 52     |
| Average Time to Complete an Investigation* (Calendar Days) | 43     |
| Number of Enforcement Actions Taken*                       | 59     |
| * Includes both MMFL and AU data                           |        |

#### 12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 1

Circuit Court Appeals: 0

#### 13. Revenue and Expenses

|          | Application Fees                                      |             |              |  |
|----------|---|-------------|--------------|--|
|          | December 1 - December 31                              |             |              |  |
|          | Prequalification Social Equity Prequalification Total |             |              |  |
| December | \$576,000.00  | \$79,800.00 | \$655,800.00 |  |

|          | Regulatory Assessment Fees                       |                                      |                                |  |   |   |   |  |
|----------|--|--------------------------------------|--------------------------------|--|---|---|---|--|
|          |  |                                      |                                | Decembe                                    | r 1 - December 3                                | 1   |   |  |
|          | Class A<br>Marijuana<br>Grower                   | Class B<br>Marijuana<br>Grower       | Class C<br>Marijuana<br>Grower | Designated<br>Consumption<br>Establishment | Marijuana<br>Event<br>Organizer                 | Excess<br>Grower                                | Microbusiness                                   | Processor  |
| December | \$0  | \$40,000.00                          | \$757,151.00                   | \$0  | \$0   | \$0   | \$8,000.00                                      | \$200,000.00                                       |
|          | Retailer   | Safety<br>Compliance<br>Facility     | Secure<br>Transporter          | Temporary<br>Marijuana<br>Event            | Social Equity<br>Class A<br>Marijuana<br>Grower | Social Equity<br>Class B<br>Marijuana<br>Grower | Social Equity<br>Class C<br>Marijuana<br>Grower | Social Equity Designated Consumption Establishment |
| December | \$550,275.00                                     | \$0                                  | \$0                            | \$0  | \$0   | \$0   | \$42,142.00                                     | \$0  |
|          | Social Equity<br>Marijuana<br>Event<br>Organizer | Social<br>Equity<br>Excess<br>Grower | Social Equity<br>Microbusiness | Social Equity<br>Processor                 | Social Equity<br>Retailer                       | Social Equity Safety Compliance Facility        | Social Equity<br>Secure<br>Transporter          | Social Equity<br>Temporary<br>Marijuana Event      |
| December | \$650.00   | \$0                                  | \$0                            | \$30,000.00                                | \$0   | \$0   | \$0   | \$0  |
|          | Total Regulatory Assessment Fees                 |                                      |                                |  |   |   |   |  |
| December | \$1,555,426                                      |                                      |                                |  |   |   |   |  |

|          | Renewal Fees                                     |                                      |                                |  |   |   |   |   |
|----------|--|--------------------------------------|--------------------------------|--|---|---|---|---|
|          |  |                                      |                                | Decembe                                    | r 1 - December 3                                | 1   |   |   |
|          | Class A<br>Marijuana<br>Grower                   | Class B<br>Marijuana<br>Grower       | Class C<br>Marijuana<br>Grower | Designated<br>Consumption<br>Establishment | Marijuana<br>Event<br>Organizer                 | Excess<br>Grower                                | Microbusiness                                   | Processor   |
| December | \$0  | \$16,000.00                          | \$560,000.00                   | \$0  | \$0   | \$350,000.00                                    | \$0   | \$280,000.00  |
|          | Retailer   | Safety<br>Compliance<br>Facility     | Secure<br>Transporter          | Temporary<br>Marijuana<br>Event            | Social Equity<br>Class A<br>Marijuana<br>Grower | Social Equity<br>Class B<br>Marijuana<br>Grower | Social Equity<br>Class C<br>Marijuana<br>Grower | Social Equity<br>Designated<br>Consumption<br>Establishment |
| December | \$715,000.00                                     | \$0                                  | \$30,000.00                    | \$0  | \$0   | \$17,700.00                                     | \$0   | \$0   |
|          | Social Equity<br>Marijuana<br>Event<br>Organizer | Social<br>Equity<br>Excess<br>Grower | Social Equity<br>Microbusiness | Social Equity<br>Processor                 | Social Equity<br>Retailer                       | Social Equity Safety Compliance Facility        | Social Equity<br>Secure<br>Transporter          | Social Equity<br>Temporary<br>Marijuana Event               |
| December | \$0  | \$0                                  | \$0                            | \$22,500.00                                | \$183,000.00                                    | \$0   | \$0   | \$0   |
|          | Total Renewal Fees                               |                                      |                                |  |   |   |   |   |
| December | \$1,951,000                                      |                                      |                                |  |   |   |   |   |

|          | Total Licensing Revenue Collected |
|----------|-----------------------------------|
|          | December 1 - December 31          |
|          | Amount                            |
| December | \$4,082,426                       |

|                         | Expenses                 |
|-------------------------|--------------------------|
|                         | December 1 - December 31 |
|                         | Amount                   |
| State Employee Wages    | \$372,898.31             |
| State Employee Benefits | \$255,025.66             |
| Materials and Equipment | \$203,766.82             |
| December Total          | \$831,690.79             |

## 14. Social Equity Applications

|          | Social Equity Applications   |    |   |  |  |
|----------|------------------------------|----|---|--|--|
|          | December 1 - December 31     |    |   |  |  |
|          | Received Eligible Ineligible |    |   |  |  |
| December | 23                           | 18 | 1 |  |  |

#### 15. Social Equity Education & Outreach

|          | Outreach Sessions        |
|----------|--------------------------|
|          | December 1 - December 31 |
|          | Sessions Held            |
| December | 1                        |

#### 16. Social Equity Application Assistance Provided

|          | <b>Application Assistance Provided</b> |  |
|----------|--|--|
|          | December 1 - December 31               |  |
|          | Number of Times                        |  |
| December | 2                                      |  |

#### 17. Municipalities Opted In or Out of MRTMA

| Municipalities          |  |  |  |
|-------------------------|--|--|--|
| As of December 31, 2021 |  |  |  |
| Opted In Opted Out      |  |  |  |
| 114 1,393               |  |  |  |

#### 18. Marihuana Retailers Approved for Home Delivery

| Home Deliveries         |
|-------------------------|
| As of December 31, 2021 |
| Marihuana Retailers     |
| 219                     |

#### 19. Total Number of Employees Under the MMFL and MRTA

| Number of Employees     |
|-------------------------|
| As of December 31, 2021 |
| 35,921                  |

## **Medical Marijuana Registry Program**

#### 1. <u>Initial Applications</u>

| Initial Applications     |       |     |  |  |
|--------------------------|-------|-----|--|--|
| December 1 - December 31 |       |     |  |  |
| Received Issued Denied   |       |     |  |  |
| 4,631                    | 4,181 | 442 |  |  |

#### 2. Renewal Applications

| Renewal Applications     |       |     |  |  |
|--------------------------|-------|-----|--|--|
| December 1 - December 31 |       |     |  |  |
| Received Issued Denied   |       |     |  |  |
| 1,601                    | 1,529 | 104 |  |  |

#### 3. Application Processing Time

| Initial Applications (Calendar Days) |        |          |       |        |          |
|--------------------------------------|--------|----------|-------|--------|----------|
| December 1 - December 31             |        |          |       |        |          |
| Approvals                            |        |          |       | Denia  | ls       |
| Paper                                | Online | Combined | Paper | Online | Combined |
| 3.17                                 | .02    | 1.33     | 3.46  | .6     | 3.04     |

| Renewal Applications (Calendar Days) |        |                |         |        |          |
|--------------------------------------|--------|----------------|---------|--------|----------|
| December 1 - December 31             |        |                |         |        |          |
| Approvals                            |        |                | Denials |        |          |
| Paper                                | Online | nline Combined |         | Online | Combined |
| 3.19                                 | .02    | 1.4            | 3.33    | 1.48   | 2.95     |

## 4. Number of Applications Filed for Registry Identification Cards

|          | Applications Filed for Registry Identification Cards |                      |       |          |        |       |                    |
|----------|--|----------------------|-------|----------|--------|-------|--------------------|
|          | December 1 - December 31                             |                      |       |          |        |       |                    |
|          | Origin   | riginal Applications |       | Renewals |        |       | <b>Grand Total</b> |
|          | Paper  | Online               | Total | Paper    | Online | Total |                    |
| December | 1,744  | 2,437                | 4,181 | 664      | 865    | 1,529 | 5,710              |

## 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

| As of December 31, 2021 |                 |            |     |              |          |            |
|-------------------------|-----------------|------------|-----|--------------|----------|------------|
| County                  | <b>Patients</b> | Caregivers |     | County       | Patients | Caregivers |
| Alcona                  | 549             | 65         |     | Lake         | 249      | 42         |
| Alger                   | 625             | 98         |     | Lapeer       | 3,387    | 486        |
| Allegan                 | 5,134           | 676        |     | Leelanau     | 862      | 64         |
| Alpena                  | 652             | 75         |     | Lenawee      | 2,956    | 414        |
| Antrim                  | 1,269           | 184        |     | Livingston   | 3,478    | 370        |
| Arenac                  | 1,085           | 146        |     | Luce         | 71       | 15         |
| Baraga                  | 121             | 15         |     | Mackinac     | 173      | 27         |
| Barry                   | 2,186           | 259        |     | Macomb       | 28,017   | 4,055      |
| Bay                     | 5,070           | 366        |     | Manistee     | 370      | 55         |
| Benzie                  | 1,107           | 121        |     | Marquette    | 261      | 67         |
| Berrien                 | 3,561           | 569        |     | Mason        | 397      | 53         |
| Branch                  | 1,777           | 308        |     | Mecosta      | 193      | 32         |
| Calhoun                 | 2,642           | 340        |     | Menominee    | 349      | 86         |
| Cass                    | 1,452           | 262        |     | Midland      | 2,303    | 251        |
| Charlevoix              | 300             | 36         |     | Missaukee    | 188      | 26         |
| Cheboygan               | 630             | 70         |     | Monroe       | 4,070    | 465        |
| Chippewa                | 569             | 68         |     | Montcalm     | 1,614    | 293        |
| Clare                   | 1,486           | 263        |     | Montmorency  | 96       | 33         |
| Clinton                 | 2,895           | 350        |     | Muskegon     | 2,774    | 350        |
| Crawford                | 999             | 108        |     | Newaygo      | 1,432    | 223        |
| Delta                   | 716             | 129        |     | Oakland      | 35,047   | 3,896      |
| Dickinson               | 468             | 112        |     | Oceana       | 1,147    | 197        |
| Eaton                   | 3,016           | 441        |     | Ogemaw       | 407      | 41         |
| Emmet                   | 131             | 24         |     | Ontonagon    | 93       | 16         |
| Genesee                 | 9,473           | 1,248      |     | Osceola      | 335      | 74         |
| Gladwin                 | 31              | 19         |     | Oscoda       | 250      | 23         |
| Gogebic                 | 280             | 60         |     | Otsego       | 79       | 23         |
| Grand Traverse          | 1,302           | 116        |     | Ottawa       | 3,090    | 311        |
| Gratiot                 | 246             | 46         |     | Out of State | 0        | 6          |
| Hillsdale               | 1,107           | 200        |     | Presque Isle | 115      | 26         |
| Houghton                | 203             | 32         |     | Roscommon    | 538      | 54         |
| Huron                   | 487             | 37         |     | Saginaw      | 3,592    | 377        |
| Ingham                  | 1,960           | 339        |     | Saint Clair  | 4,008    | 551        |
| Ionia                   | 219             | 43         |     | Saint Joseph | 618      | 120        |
| Iosco                   | 179             | 21         |     | Sanilac      | 781      | 107        |
| Iron                    | 159             | 33         |     | Schoolcraft  | 36       | 14         |
| Isabella                | 484             | 63         |     | Shiawassee   | 2,460    | 322        |
| Jackson                 | 4,182           | 499        |     | Tuscola      | 3,386    | 556        |
| Kalamazoo               | 3,003           | 353        |     | Van Buren    | 1,643    | 259        |
| Kalkaska                | 337             | 51         |     | Washtenaw    | 10,961   | 923        |
| Kent                    | 8,016           | 727        |     | Wayne        | 44,498   | 3,771      |
| Keweenaw                | 135             | 22         | ] [ | Wexford      | 1,174    | 207        |
|                         |                 |            |     | Total        | 237,741  | 28,275     |

#### 6. Registry Identification Cards Revoked

| Registry Identification Cards Revoked |   |  |  |
|---------------------------------------|---|--|--|
| Month Revoked                         |   |  |  |
| December                              | 0 |  |  |

## 7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

| As of December 31, 2021          |                  |  |  |  |
|----------------------------------|------------------|--|--|--|
| Condition                        | Percent of Total |  |  |  |
| Agitation of Alzheimer's Disease | 0.04             |  |  |  |
| AIDS                             | 0.07             |  |  |  |
| Amyotrophic Lateral Sclerosis    | 0.07             |  |  |  |
| Arthritis                        | 20.41            |  |  |  |
| Autism                           | 0.37             |  |  |  |
| Cachexia or Wasting Syndrome     | 0.25             |  |  |  |
| Cancer                           | 4.47             |  |  |  |
| Cerebral Palsy                   | 0.14             |  |  |  |
| Chronic Pain                     | 62.85            |  |  |  |
| Colitis                          | 0.37             |  |  |  |
| Crohn's Disease                  | 0.81             |  |  |  |
| Glaucoma                         | 1.30             |  |  |  |
| Hepatitis C                      | 0.54             |  |  |  |
| HIV Positive                     | 0.35             |  |  |  |
| Inflammatory Bowel Disease       | 0.96             |  |  |  |
| Muscle Spasms                    | 9.15             |  |  |  |
| Nail Patella                     | 0.02             |  |  |  |
| Obsessive Compulsive Disorder    | 1.56             |  |  |  |
| Parkinson's Disease              | 0.23             |  |  |  |
| Post-Traumatic Stress Disorder   | 7.43             |  |  |  |
| Rheumatoid Arthritis             | 1.56             |  |  |  |
| Seizures                         | 1.75             |  |  |  |
| Severe and Chronic Pain          | 38.48            |  |  |  |
| Severe Nausea                    | 6.34             |  |  |  |
| Spinal Cord Injury               | 0.42             |  |  |  |
| Tourette's Syndrome              | 0.07             |  |  |  |
| Ulcerative Colitis               | 0.40             |  |  |  |

#### 8. Number of Physicians Providing Written Certifications for Qualifying Patients

| Physicians Providing Written Certifications |     |  |
|---|-----|--|
| As of December 1, 2021                      |     |  |
| Month Physicians                            |     |  |
| December                                    | 337 |  |

## 9. Applications not Processed within Established Time Requirements

| Applications not Timely Processed |   |  |
|-----------------------------------|---|--|
| December 1 - December 31          |   |  |
| Initial Renewal                   |   |  |
| 1                                 | 0 |  |

#### 10. Revenue and Expenses

|          | Revenue Collected        |
|----------|--------------------------|
|          | December 1 - December 31 |
|          | Amount                   |
| December | \$225,780.00             |

|                         | Expenses                 |
|-------------------------|--------------------------|
|                         | December 1 - December 31 |
|                         | Amount                   |
| State Employee Wages    | \$143,260.48             |
| State Employee Benefits | \$98,414.19              |
| Materials and Equipment | \$71,883.13              |
| December Total          | \$313,557.80             |